

EXECUTIVE SUMMARY

Empowering Communities

Harnessing the Opportunities of the Digital Economy

A comprehensive exploration of the technical, legal, and business aspects of tokenization, drawing on real-world examples of tokens utilized within communities. By the end of this whitepaper, readers will possess a toolkit to navigate the multifaceted world of tokenization, suitable for community leaders, entrepreneurs, or enthusiasts seeking a deeper understanding of the digital economy.



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The introduction of tokens

The concept of 'tokens' is far from a modern invention. Long before the digital age, tokens served various purposes in society. In ancient and prehistoric cultures, they were key to the development of writing and abstract numbering systems. They emerged alongside the advent of agriculture and the need to manage communal resources. These tokens facilitated the tasks of collecting, recording, retrieving, calculating and communicating, which required formal administration. In classical Athens¹, tokens took on a unique role in the democratic processes. They were used in selecting officials and played a vital role in citizen participation in city affairs.

A token, as people talk about it today, is a digital representation of value or rights². These tokens can represent assets, access rights, or even functions within a digital ecosystem. It's like the tickets people might get at an event or the tokens in a board game, but then digital, managed on a blockchain. Tokenization is the method of transforming these assets into a digital format that can be exchanged, monitored, and controlled³.

Despite the tokens' ancient origins, they continue to demonstrate their value across numerous use cases even to this day. The emergence of 'digital' tokens, for instance, is transforming the ways in which communities are formed, function, and encourage participation. The tokens might symbolize ownership of digital assets, grant access to certain services or features, or represent voting rights within a community⁴. Moreover, to stimulate engagement, tokens can be earned through contributions, such as creating content or participating in governance, and can be used to access special features, services or rewards.

¹ Crisà, A., Gkikaki, M., & Rowan, C. (Eds.). (2019). *Tokens: Culture, connections, communities*. Royal Numismatic Society. (Special Publication No. 57). ISBN 9780901405357.

² Heines, R., Dick, C., Pohle, C., & Jung, R. (2021). *The tokenization of everything: Towards a framework for understanding the potentials of tokenized assets*. In *PACIS 2021 Proceedings*. Association for Information Systems. <https://aisel.aisnet.org/pacis2021/>

³ Voshmgir, S. (2020). *Token economy: How the Web3 reinvents the Internet*.

⁴ Heines, R., Dick, C., Pohle, C., & Jung, R. (2021). *The tokenization of everything: Towards a framework for understanding the potentials of tokenized assets*. In *Proceedings of the Pacific Asia Conference on Information Systems (PACIS) 2021*. Association for Information Systems. <https://aisel.aisnet.org/pacis2021/>



- How do you incentivize members for their contribution?
- How do you ensure the active participation of the members?
- How do you make the community attractive to new members?
- How do you want the invested time/effort of members visible?

illustration 1.1: the introduction of tokens

Tokens to Empower Communities

The use of tokens within a community offers a multitude of benefits that enhance engagement, participation, and overall cohesion. With the emergence of innovative technology, tokenization shows the potential to create a new economic model to integrate non-financial values, such as positive social and environmental impacts, into tradable tokens.⁵

Firstly, Tokens can serve as a powerful incentive mechanism, rewarding members for contributions and participation, thereby fostering a more active and involved community. This can lead to a virtuous cycle where increased engagement results in more rewards, further motivating members⁶. Secondly,

tokens can facilitate a sense of ownership and belonging among community members. When tokens are used to represent a stake or a share in the community, members feel more invested in the community's success and governance. This can lead to more democratic and participatory decision-making processes. Thirdly, tokens can be used as a tool for access control, granting members exclusive rights or privileges, such as access to special events, content or decision-making forums. This exclusivity can enhance the value of being part of the community.⁷ Lastly, in communities that utilize blockchain technology, tokens can provide transparency and trust in transactions and interactions, ensuring fairness and reliability

in the distribution of rewards and the execution of community decisions. Overall, tokens can significantly enhance the functionality, engagement, and governance of a community, making them a valuable tool in building and maintaining dynamic and cohesive groups.

Expanding on this concept, McMillan & Chavis (1986)⁸ state that a sense of community can be broken down conceptually into four foundational elements:

- Membership: This is the feeling of belonging or sharing a sense of personal connection.
- Influence: Community involves a two-way street of members influencing the community and the community influencing its members
- Fulfillment of needs: People belong to communities to satisfy one or more needs
- Emotional connection: It includes shared history and shared participation and identification with that history. This can lead to a more cohesive and resilient community, where members feel heard, valued and engaged.

The foundational elements of a community mentioned above create a fertile ground for the introduction of token systems. Through tokenization, the abstract concept of community engagement and loyalty becomes concrete as digital tokens can be used to represent and measure these intangible values. Nevertheless, they also underscore the need for responsible token issuance and awareness of associated risks and challenges, such as regulatory issues. Moreover, it is crucial to ensure that the tokens are both valuable and useful, and are classified to comprehend their different characteristics⁹.

FAMOUS LAST WORDS

For those who embark on the journey through this whitepaper, dedicated to the exploration of utilizing tokens within communities, you will emerge on the other side equipped with a comprehensive toolkit. This toolkit will empower you to traverse the complex landscape of tokenization, tailored specifically for community leaders, entrepreneurs, and enthusiasts who are eager to gain a profound insight into the digital economy.

This Whitepaper is the work of the Empowering Communities Working Group of 2Tokens.



Download the whitepaper and toolkit via www.2Tokens.org/empowering-communities

